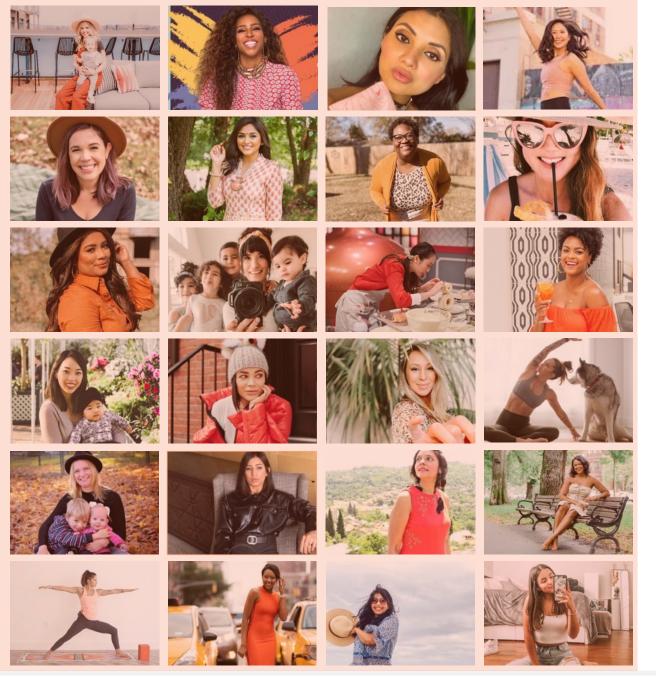
## SHE Meaningful Marketplaces

**Diverse Voices Powering Inspiration & Action** 

2023





#### **Diverse Voices Powering Inspiration & Action**

We believe that media companies can and should be a force for good in the world. SHE Media strives to amplify passionate, purposeful voices while providing greater growth & profit for independent publishers.

As a top 10 lifestyle media network reaching **74M+ monthly unique visitors**, SHE Media is comprised of a diverse community of publishers developing content that inspires, challenges, and enriches our culture.

TOP 10

74M+ UNIQUES PER MONTH

**350M+** SOCIAL FOLLOWERS





**Diverse Voices Powering Inspiration & Action** 

Since 2005, SHE Media has collaborated with under-represented communities to grow their businesses with a deep-seated commitment to diversity and inclusion in the media industry.

The Meaningful Marketplace is comprised of **premium publishers who self-identify as members of an affinity group**. Advertisers use the Meaningful Marketplace to buy media and branded content from diverse publishers at scale.

SHE Media launched the Meaningful Marketplace to match advertisers with both the audiences they intend to reach AND with the publishers whose businesses they commit to support. Advertising can sell products to consumers while also funding economic advancement and editorial leadership. The Meaningful Marketplace invites advertisers to vote their values without compromising their KPIs.







# HOW CAN ADVERTISERS PARTNER WITH THE MEANINGFUL MARKETPLACES?

Reach a qualified audience as they actively seek content through a variety of touchpoints:

#### **Engaging Content**

Producing authentic content in a variety of formats that amplifies awareness

### Impactful Media

Real-time access to one of the largest cohorts of diverse audiences coupled with proprietary data targeting



#### **Unique Experiential Moments**

Timed with select pulse points throughout the year, turnkey experiential sponsorships will help consumers discover and engage with your brand

#### Commerce

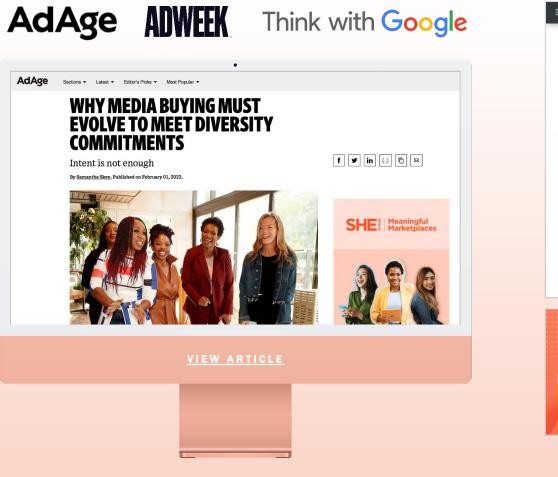
Powered by our expertise in commerce, our outcome-based solutions drive action and intent



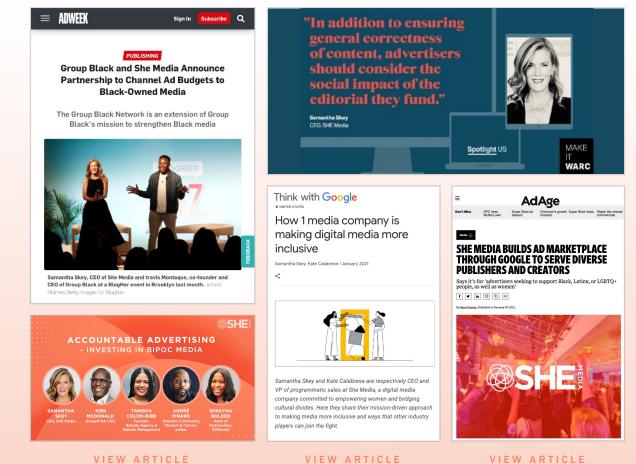
# **SUPPORT DIVERSE-OWNED PUBLISHERS**

Advertisers build consumer engagement while funding underrepresented communities producing high quality content

#### AS SEEN IN:



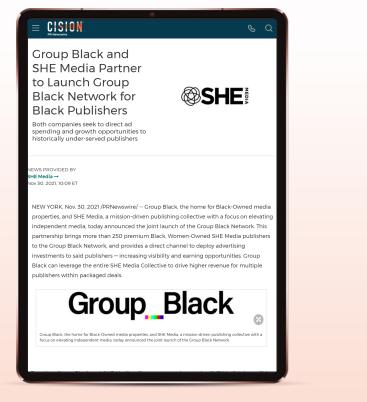
#### VIEW ARTICLE



5

# **INVESTING IN BLACK PUBLISHERS**

SHE Media and Group Black -- building an equitable framework to ensure that Black publishers are appropriately recognized and compensated



"Group Black and SHE Media share an important mission to elevate Black voices in the media world" - Travis Montaque, Co-Founder, CEO & Director of Group Black.

View the article <u>here</u>!



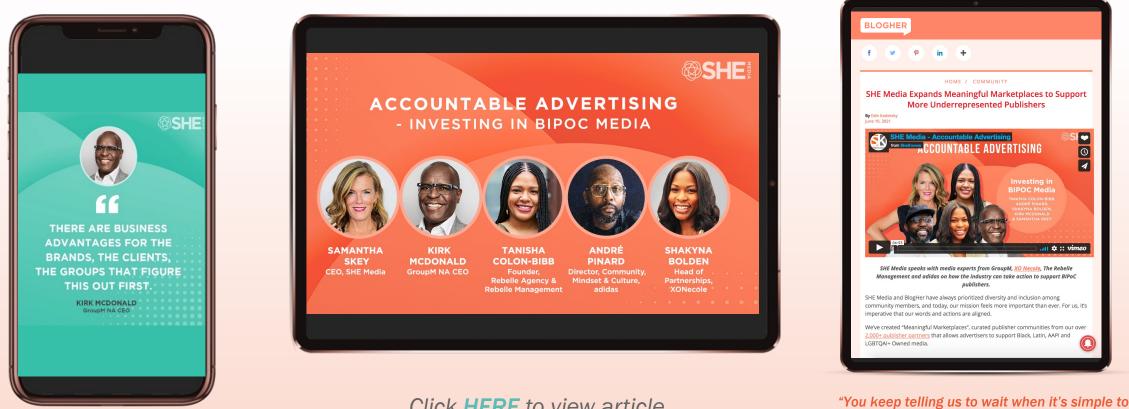
"Two mission-oriented publishing groups have joined forces to help channel more advertising revenue into Black-owned media companies." - Adweek

View the article <u>here</u>!



# **ACCOUNTABLE ADVERTISING**

SHE Media speaks with media experts on how the industry can take action to support BIPoC-owned publishers.



- Kirk McDonald, GroupM NA CEO

Click <u>HERE</u> to view article and watch the playback

*just give the dollars where the audience is.*" - Tanisha Colon-Bibb, Founder, Rebelle Agency

& Rebelle Management

# Vamaslay

**FROM OUR** 

**CREATORS** 

"The exciting partnerships they've offered through my wellness lifestyle brands, YogaByCandace LLC and Namaslay® have helped us launch our yoga and fitness retreats, a yoga teacher training program and workshop tours around the world. I love being a part of the SHE Media Network!"

> - Candace Moore, woman-owned independent publisher and owner of <u>YogaByCandace.com</u>

"Partnering with SHE Media has helped us significantly improve our revenue. Through a two-pronged strategy – optimizing ad revenue with high impact placements and pursuing direct sponsorships – we've taken advantage of SHE Media's holistic approach to grow our business."

- Nicole Johnson, Black independent publisher and owner of <u>BabySleepSite.com</u>

YOGA BY CANDACE





BABY SLEEP SITE

# SHE<sup>M</sup> Meaningful Marketplaces

**Diverse Voices Powering Inspiration & Action** 

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